

## **CTC Minutes September 11, 2017**

It was determined that a quorum was present at 5:17PM, 9/11/2017

John Lawrence, Richard Hoffses, Dick Glidden and Reuben Mahar were in attendance.

Alan Hinsey, Director Marketing and Sales for LCI was in attendance. Julie Keizer, Waldoboro Town Manager was also present.

Minutes approved for the 8/7/2017 Meeting.

Richard H made a motion to approve minutes from the last meeting. This was seconded by John Lawrence.

Alan Hinsey provided an update of the Connect ME Grant for the unserved portion of Manktown Rd.

LCI is hoping to have to have this work completed by October however this may be complicated because of pole access issues with TDS telecom. TDS is Requesting additional insurance on the poles they own.

John Lawrence asked about unserved homes in the small unserved area located at the Chapel-Manktown Rd intersection adding a few more homes without running more than one pole further along Union Rd. Alan Hinsey responded that the take rate for this area needs to be explored for those homes. This was not covered by the grant for Manktown Rd.

Alan reported that the rate schedule for LCI's O.P.E.N. product is being promoted on their website LCIFiber.Net and by offering a special two month service to their mailing list to the 200 "ONNET" prospects. The Mailing contains offers and special pricing packages will be offered and published.

John mentioned that, after this expansion is complete, Chapel Rd would be easier to access and serve.

Alan commented on take rates and customer education is planned to increase advantage awareness.

LCIfiber.net was discussed as a new tool to educate new and potential new customers. There's a map of LCIs fiber listed within this resource.

There was a discussion about Bill LD409. This could speed up pole attachment. This should allow for easier deployment. Next PUC workshop Sept 26. Anyone can attend.

The final law resulting form LD409 has to be in place by Jan 15.

The products offered by LCI were reviewed.

- Internet
- Phone
- IPTV (Tv Over the Internet)

Additional potential customer outreach was discussed

LCI has a new demo Kiosk to install in the town office to help awareness of fiber internet. This is due in about in 3 weeks.

Education opportunities for Data Archiving, VPN, Hosted Services, Remote access to security and monitoring systems.

Meeting Adjourned 6:30p, 9/11/2017

Respectfully Submitted,  
Reuben Mahar  
Secretary and Vice Chair, CTC